

Training Schedule - Friday May 31, 2013

MLAA LOCK-TRAIN



Start Time:	AUTO	SAFES	OTHER
11:00am	Top 10 Transponder Mistakes <i>Two of Australia's top automotive locksmiths explore the major pitfalls for locksmiths working in the automotive sector. The opportunity to ask questions and seek answers to specific problems will also be provided. (1 hour)</i>	Basic Drill Opening <i>A live demonstration of drilling and opening a basic combination lock safe. Industry experts will discuss the different tools & techniques you can apply, along with recommending standard repair for returning the open safe to its original condition after drilling. (1.5 hours)</i>	CCTV made easy <i>For many locksmiths, Security Cameras are an untapped market. This product based class will give you all the information you need to add another revenue stream to your business. (1 hour)</i>
1:00pm	Advanced Diagnostics <i>Learn the different programming solutions currently offered by Advanced Diagnostics along with some tips & tricks for pre-coding transponders and dealing with tricky Prox and Smart Key systems. (1 hour)</i>	Safe Safe Moving <i>When it comes to lifting heavy objects, you only get one chance. A practical and interactive class, it will demonstrate & discuss the correct methods and provide you with some valuable tips for seating the Safe in its final position. "Please note that only locksmiths wearing steel-cap shoes will be able to assist during this class!" (1 hour)</i>	Selective Master Keying <i>Selective keys will allow almost unlimited flexibility in keying while guaranteeing no phantoms or ghosts. Sound too good to be true? It's not! Come and find out why. (1 hour)</i>
1:30pm			ProMaster 7 Interactive <i>Practice building and coding quality systems using the Industry leading ProMaster 7. A totally hands on class that will be limited in numbers. (1 hour)</i>
2:30pm	Sales & Marketing Tips <i>Feel like you're missing out on the lucrative automotive market? If you're looking to branch out, this is the class for you. (1 hour)</i>	What makes a Safe? <i>A special chance to see what makes a Safe specific for a particular job. Essential for any locksmith selling Safes. (1 hour)</i>	
3:00pm			Electronic Access Control <i>This product based class will show you how you can win back those customers using a range of 'locksmith ready' electronic access solutions and keep that security blanket and retirement fund healthy. (1 hour)</i>
4:00pm	2013 Cloner Review <i>Back by popular demand, this class will review each of the main cloner options for locksmiths in Australia & NZ. (1 hour)</i>	Back dialling a combination lock <i>Learn the techniques required to dial open a combination safe lock through the change key hole. (1 hour)</i>	
5:00pm			

Training Schedule – Saturday June 1, 2013

MLAA LOCK-TRAIN



Start Time:	AUTO	SAFES	OTHER
9:00am	Sales & Marketing Tips <i>Feel like you're missing out on the lucrative automotive market? If you're looking to branch out, this is the class for you. (1 hour)</i>	Basic Drill Opening <i>A live demonstration of drilling and opening a basic combination lock safe. Industry experts will discuss the different tools & techniques you can apply, along with recommending standard repair for returning the open safe to its original condition after drilling. (1.5 hours)</i>	CCTV made easy <i>For many locksmiths, Security Cameras are an untapped market. This product based class will give you all the information you need to add another revenue stream to your business. (1 hour)</i>
10:00am			Selective Master Keying <i>Selective keys will allow almost unlimited flexibility in keying while guaranteeing no phantoms or ghosts. Sound too good to be true? It's not! Come and find out why. (1 hour)</i>
10:30am	Top 10 Transponder Mistakes <i>Two of Australia's top automotive locksmiths explore the major pitfalls for locksmiths working in the automotive sector. The opportunity to ask questions and seek answers to specific problems will also be provided. (1 hour)</i>		ProMaster 7 Interactive <i>Practice building and coding quality systems using the Industry leading ProMaster 7. A totally hands on class that will be limited in numbers. (1 hour)</i>
11:00am		What makes a Safe? <i>A special chance to see what makes a Safe specific for a particular job. Essential for any locksmith selling Safes. (1 hour)</i>	
12:30pm	Advanced Diagnostics <i>Learn the different programming solutions currently offered by Advanced Diagnostics along with some tips & tricks for pre-coding transponders and dealing with tricky Prox and Smart Key systems.</i>	Back dialling a combination lock <i>Learn the techniques required to dial open a combination safe lock through the change key hole. (1 hour)</i>	Selective Master Keying <i>Selective keys will allow almost unlimited flexibility in keying while guaranteeing no phantoms or ghosts. Sound too good to be true? It's not! Come and find out why. (1 hour)</i> Electronic Access Control <i>This product based class will show you how you can win back those customers using a range of 'locksmith ready' electronic access solutions and keep that security blanket and retirement fund healthy. (1 hour)</i>
1:00pm			ProMaster 7 Interactive <i>Practice building and coding quality systems using the Industry leading ProMaster 7. A totally hands on class that will be limited in numbers. (1 hour)</i>
2:00pm	2013 Cloner Review <i>Back by popular demand, this class will review each of the main cloner options for locksmiths in Australia & NZ. (1 hour)</i>	Safe Safe Moving <i>When it comes to lifting heavy objects, you only get one chance. A practical and interactive class, it will demonstrate & discuss the correct methods and provide you with some valuable tips for seating the Safe in its final position. "Please note that only locksmiths wearing steel-cap shoes will be able to assist during this class!" (1 hour)</i>	